

Presidio Capital Investments Gets Good Return From Epson WorkForce Pro GT-S50 Scanner

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In his quest for smarter, more economical ways to do business, Chinh Nguyen, chief investment officer at Presidio Capital Investments, LLC started thinking seriously about a more paperless office. “Like many mutual fund companies, we rely on technology to boost efficiency, reduce cost and share information with investors,” said Nguyen. “But we were still needlessly filing paper in cabinets.”

The San Mateo, Calif.-based investment firm manages the Presidio Multi-Strategy Fund (Ticker: PMSFX), handling portfolio management, marketing, fund distribution and broker-dealer relations. The globally diversified mutual fund has the flexibility to invest across a range of asset classes, sectors and industries, using a variety of strategies that include shorting and derivatives.

Top Performer

Another top performer at Presidio Capital is the Epson WorkForce Pro GT-S50 document scanner, a key part of the company’s paperless strategy. Before putting the scanner to work, Presidio Capital relied on an under-performing, outdated scanner that was not fast or dependable enough. “Now that we have the Epson WorkForce Pro GT-S50, we can more easily access files, while saving on storage and administrative costs,” said Nguyen. “Most importantly, we see a boost in our productivity because we’re not wasting time filing documents and tracking information on paper.”

Small Business Asset

“One of our goals has been to grow the Presidio Multi-Strategy Fund with companies that have the same entrepreneurial attitude and vision as we do,” said Nguyen. Because he runs a smart, small business, he does not have to make a case about the benefits of upgrading technology or changing company procedures to improve efficiency.

The scanning process is now part of Presidio Capital’s everyday workflow. Once a financial advisor or registered investment advisor decides to invest in the Presidio Multi-Strategy Fund, they often fill out a fund application. Then, it’s the job of the firm’s hands-on staffers – Presidio Capital’s CEO, chief investment officer or assistant – to quickly scan and archive all pertinent documents, such as trade blotters, collateral movement requests and compliance reports, for easy retrieval and distribution.

With two-sided duplex scanning and automatic paper size detection, the Epson GT-S50 scans documents up to 8.5 x 36 inches, plus items like business cards and rigid ID cards. Presidio Capital staff can scan stacks of documents in the 75-page Auto Document Feeder, using a front control panel with up to 10 user-definable scan jobs, including scan-to-PDF and email. To keep up, the Epson scanner scans up to 25 pages and 50 images per minute, and boasts a high-volume duty cycle of up to 1,200 sheets per day.*

A Click Away

“The WorkForce Pro GT-S50 scanner is ideal for a small business like ours,” said Nguyen, who calls the scanner “a great value” due to its high reliability, performance and ease of use. If Nguyen needs info when talking to an

investment advisor or to Presidio Capital's fund administrator located in North Carolina, he simply pulls up the scanned document from his computer. "We're just a click away from the scanned file," he said. "There's no shuffling through files in the back room or wasted staff time labeling, filing and retrieving manila folders."

Unexpected headwinds continue in today's markets, but Nguyen believes there are valuable lessons to be learned during times of market uncertainty. "My message to prospective investors of our fund is that a highly diversified portfolio is the foundation for steady, compounded growth," he said. "And with technology like the Epson WorkForce Pro GT-S50 scanner, we're able to focus on the Fund's strategy and daily activity, rather than worrying about inefficiencies in office productivity."

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*200 dpi, A4 size, black-and-white/color, Speed Priority Scanning mode, simplex (ppm)/duplex (ipm)

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